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INDIAN INSTITUTE OF MANAGEMENT SIRMAUR
भारतीय प्रबंध संस्थान सिरमौर

Dhaula Kuan, Distt. Sirmaur
Himachal Pradesh – 173031, India

धौला कुआँ, जिला .सिरमौर
हिमाचल प्रदेश - 173031, भारत

क्रमांक | No. IIMS/PUR/MDP/ Items/ 46/26-27

दिनांक | Date: 21.11.2026

मूल्य निर्धारण हेतु निवेदन | Request for Quotation

सेवा में | To,
वरिष्ठ सलाहकार (प्रशासन) | Senior Consultant (Admin.),
भारतीय प्रबंध संस्थान सिरमौर | Indian Institute of Management Sirmaur
धौला कुआं, सिरमौर, 173031 | Dhaula Kuan, Sirmaur, 173031

विषय: आईआईएम सिरमौर, हिमाचल प्रदेश में एमडीपी कैलेंडर सेट ब्रोशर), कैलेंडर एवं लिफाफाके (डिज़ाइन, मुद्रण एवं आपूर्ति तथा एमडीपी ब्रोशर की डिजिटल प्रति उपलब्ध कराने हेतु ईकोटेशन आमंत्रित करने के संबंध में।-

Subject: Call for e-quotations for Designing, Printing and Supply of MDP Calendars Set (Brochures, Calendar and Envelop) and Digital copy of MDP Brochure at IIM Sirmaur, H.P.

आईआईएम सिरमौर, हिमाचल प्रदेश में एमडीपी कैलेंडर सेट ब्रोशर), कैलेंडर एवं लिफाफाके डिज़ाइन (, मुद्रण एवं आपूर्ति तथा एमडीपी ब्रोशर की डिजिटल प्रति उपलब्ध कराने हेतु आपसे निम्नलिखित विवरण के अनुसार पासवर्ड सुरक्षित-ई-:कोटेशन आमंत्रित किया जाता है-

We solicit your password protected e-quotation for Designing, Printing and Supply of MDP Calendars Set (Brochures, Calendar and Envelop) and Digital copy of MDP Brochure at IIM Sirmaur, H.P. as follows-

Quotation Format (On letter Head Only)					
Sl. No.	**Description of Items**	**Specification**	**Quantity**	**Unit Cost (Incl. of GST & all)**	**Total Cost (Incl. of GST & all)**
1.	**Calendar Set**	**MDP Brochure** **Size**: A4 (Closed size) **Pages**: 4 (Four) **Material**: 300 GSM Imported Art paper **Fabrication**: Single Fold **Printing**: 4 colour offset with side print **Sample Attached:** Annexure-A1	250 Pcs.	To be filled by the vendor on their letterhead only.	To be filled by the vendor on their letterhead only.
		MDP Calendar **Size**: A5 (Close size) **Pages**: 4 **Material**: 170 GSM Imported Art paper **Fabrication**: Single Fold **Printing** : 4 colour offset with both side print **Sample Attached:** Annexure-A2	250 Pcs.	To be filled by the vendor on their letterhead only.	To be filled by the vendor on their letterhead only.
		MDP Envelope **Size**: A4 (Close size) **Material**: 120 GSM Imported Art paper **Fabrication**: Single Fold **Printing**: 4 Colour offset **Sample Attached:** Annexure-A3	250 Pcs.	To be filled by the vendor on their letterhead only.	To be filled by the vendor on their letterhead only.
4.	**Digital MDP Brochure**	**Size**: A4 (Closed size) **Pages**: 4 (Four) **Printing**: Digital Printing	40 (approx.)	To be filled by the vendor on their letterhead only.	To be filled by the vendor on their letterhead only.
Grand Total Amount (Inclusive of taxes, FOR & all other charges)					To be filled by the vendor on their letterhead only.

A. **Instructions to the participants:**

1. The bidders have to send this RFQ after filing rates on their letterhead in password protected pdf format only to IIM Sirmaur by emailing to purchaseoffice@iimsirmaur.ac.in with subject line: **Quotation for Designing, Printing and Supply of MDP Calendars Set (Brochures, Calendar and Envelop) and Digital copy of MDP Brochure at IIM Sirmaur, H.P.**
   Kindly ensure that the quotation is signed & stamped in the .pdf format (Password protected), and free from any virus or corrupted files.
2. Quotation received without password protected and after the validity of participation period shall not be considered for further process.
3. Quotations should be submitted on or before **02:00 PM by 26.11.2026 (Thursday)** and the password has to be shared between **02:30 PM to 03:00 PM** on the same date on purchaseoffice@iimsirmaur.ac.in email.
4. **The Bidder is required to submit the following documents/undertakings, duly signed and stamped on the firm's official letterhead, along with the quotation:**

   a) GSTIN and PAN Documents:

   Self-attested copies of the firm's GSTIN and PAN.

   b) Undertaking regarding Blacklisting:

   Name of the Firm: _____

   The bidder should not have been debarred/blacklisted by any Government Department, Semi-Government Department, Educational Institution (including IIMs), or any other organization during the last Three (03) years.
5. The selected vendor has to supply the requirements as per the above mentioned specifications only.
6. The selected lowest quoted (L1) vendor shall deliver the items within 10 days from the date of issuance of the Purchase Order (PO).
7. Payment shall be made to the successful vendor within 30 working after Designing, Printing and Supply of MDP Calendars Set (Brochures, Calendar and Envelop) and Digital copy of MDP Brochure at IIM Sirmaur, H.P. and after submission of original hard copy of the tax invoice, followed by successful providing the inspection report submitted by the user department of IIM Sirmaur.
8. **Note: Kindly submit the password protected financial quotes on your letterhead only as per the attached RFQ (Request for Quotation) along with the mentioned details & documents, please.**

फर्म का नाम/Name of Firm _____

फर्म का पता/Address of the Firm To be

जीएसटीआईएन/GSTIN filled by the

पैन/PAN Vendor on

ईमेल पताEmail Address their letterhead only

संपर्क नंबरContact No. _____

वरिष्ठ सलाहकार (प्रशासन)
Senior Consultant (Admin.)
IIM Sirmaur, H.P. (173031)

अधिकृत हस्ताक्षरकर्ता के हस्ताक्षर एवं मोहर / Signature & Stamp of the Authorized Signatory

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INDIAN INSTITUTE OF MANAGEMENT SIRMAUR



Management Development Programme

2025-26

Established in 2015

An institution of national importance dedicated to producing the next generation of leaders in the field of management and up skilling the workforce that drives the nation.



About IIM Sirmaur

The Indian Institute of Management Sirmaur (IIM Sirmaur) is a premier management institute located in the picturesque town of Paonta Sahib in the State of Himachal Pradesh, India. Established in 2015, IIM Sirmaur is a member of the prestigious Indian Institute of Management (IIMs) network. In addition to its flagship two year MBA programme, IIM Sirmaur offers a two year MBA in Tourism and Hospitality Management and a cutting edge Fellowship Programme in Management. The institute also offers a wide range of executive, faculty development, and management development programmes.

IIM Sirmaur is committed to providing its students with world-class management education that is grounded in theory and practice. The institute has a strong focus on experiential learning and provides its students with numerous opportunities to apply their knowledge to real-world business challenges through internships, case studies, and live projects. Faculty members at IIM Sirmaur use a fine mix of lectures, case studies, simulations, and projects to bring out the very best in the students. The learning in the campus is ably facilitated by state-of-the-art infrastructure that includes fully air conditioned classrooms, a modern library, access to various scientific and business databases and resources, discussion rooms, a fully equipped gym, and a wide variety of sports facilities among other resources.

The Institute strives for the seamless integration of management education with current industry requirements. The MDP participants are actively encouraged to participate in activities, games, and colloquia to further their subject knowledge to remain connected with the latest trends in management. In addition to providing participants with best in academic inputs, IIM Sirmaur seeks to inculcate a spirit of team work, leadership skill, innovation and entrepreneurship. Our participants demonstrate significant improvements on the following parameters: Leadership, Communication, Organization, Problem-solving, Decisiveness, Flexibility, Empathy and Accountability.
Overall, IIM Sirmaur is a dynamic and forward-thinking institute that is dedicated to producing the next generation of leaders in the field of management and upskilling the workforce that drives the nation.

Management Development Programme

Presently, we offer

1. Standardised Open MDPs - Calendarized set of Open-enrollment MDPs offered at periodic interval, on topic across the essentials in workforce training.
2. Customized Training Programmes (In-Company Programmes) are tailor-made modules, created to address specific needs of corporate clients.
3. Consultancy - IIM Sirmaur undertakes consulting assignments, in the following domains:

- **Decision Sciences**
- **Economics and Business Environment**
- **Environmental Management**
- **Finance and Accounting**
- **Information Technology & Systems**
- **Marketing Management**
- **Operational and Supply Chain Management**
- **Organizational Behaviour & Human Resources Management**
- **Public Policy & Sociology**
- **Strategic Management**
- **Tourism Management**



Factors bringing cutting-edge competency to the participants

The following are the factors that contribute to the competency building of participants:

Faculty Expertise : The quality of faculty members is an essential factor in business learning. Our faculty are experts in their respective fields and can teach the latest trends and best practices in business management.
Curriculum : Our curriculum is comprehensive and relevant to the current business landscape. It incorporate real-world case studies, industry trends, and emerging technologies to provide participants with practical skills and knowledge.
Research Output : IIM Sirmaur produces cutting-edge research on business and management issues building a high level of competency among participants. Our research output is helping the participant's organization to form business practices and policies.
Industry Partnership : IIM Sirmaur has partnerships with top companies and organizations that help us understand the industry needs and bridge the gap. These partnerships ensure that the curriculum is relevant to the needs of the business world.
Overall, IIM Sirmaur provides participants with the skills and knowledge needed to succeed in the business world, and have a strong reputation within the industry.
Recently, IIM Sirmaur has launched two Executive MBA (EMBA) programmes, designed to empower professionals with cutting-edge knowledge and skills and cater to the evolving demands of the modern business landscape.

Executive Master of Business Administration (EMBA):

Our EMBA programme is crafted to equip seasoned professionals with the strategic insights, business acumen, and global perspective necessary to drive organizational success. With a focus on experiential learning and industry relevance, this programme is tailored to meet the diverse needs of executives across various sectors.

EMBA with a Specialization in Digital Transformation and Analytics (EMBA-DTA):

Our EMBA-DTA programme is designed for professionals who aspire to lead digital transformation initiatives within their organizations. Through specialized coursework and hands-on projects, participants will gain expertise in harnessing data analytics, emerging technologies, and digital strategies to drive business innovation and competitiveness.

Infrastructure

LIBRARY

The library of an institute is considered to be an essential element for the growth of an institute as it serves as a platform for the students and faculties to constructively participate in the process of knowledge consumption and knowledge creation. IIM Sirmaur provides a state-of-the-art library to the participants.

- Well-equipped with print and electronic resources to aid academic preparation including, e-books, e-journals and full-text online databases
- The infrastructure facilitates for group discussions as well as private study.

ACCOMMODATION

IIM Sirmaur is thrilled to announce the commencement of operations at our permanent campus located in the serene surroundings of Dhaula Kuan, Sirmaur, starting from the academic year 2024-25. Our new campus is a testament to our commitment to providing world-class facilities for executive training and education.

Featuring a dedicated MDP Guest House capable of accommodating up to 55 participants, alongside a separate MDP Academic Block equipped with 4 spacious classrooms tailored for training purposes. Our campus is designed to offer a conducive environment for immersive learning experiences.

Travel to Dhaula Kuan :

Dhaula Kuan, the picturesque location of IIM Sirmaur's permanent campus, is conveniently accessible from various airports and offers an array of tourist destinations to explore. Here's a guide to reaching Dhaula Kuan and nearby attractions:

- Renuka Lake: Located 31 km away
- Kalesar National Park: Located 38 km
- Gurudwara Paonta Sahib Ji: Located 21 km
- Mussoorie: Mussoorie is a hill station located 99 km away
- Haridwar: Haridwar is a holy city situated 119 km away

Sirmaur is on the western extreme of the Doon Valley. The distances of IIM Sirmaur from nearby places are:

Destination	Distance	Time to Travel
Delhi Airport	294 km	6 hrs 20 minutes
Jolly Grant Airport Dehradun	96 km	2 hrs 30 minutes
Chandigarh Airport	105 km	2 hours 40 minutes

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Email: mdpoffice@iimsirmaur.ac.in Website: https://www.iimsirmaur.ac.in/
Please contact us at: mdpoffice@iimsirmaur.ac.in or 01704 - 277367

For further details on Management Development Programmes at IIM Sirmaur, please visit us at: https://iimsirmaur.ac.in/mdp_calendar



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Institute of Management Sirmaur, please visit us at :
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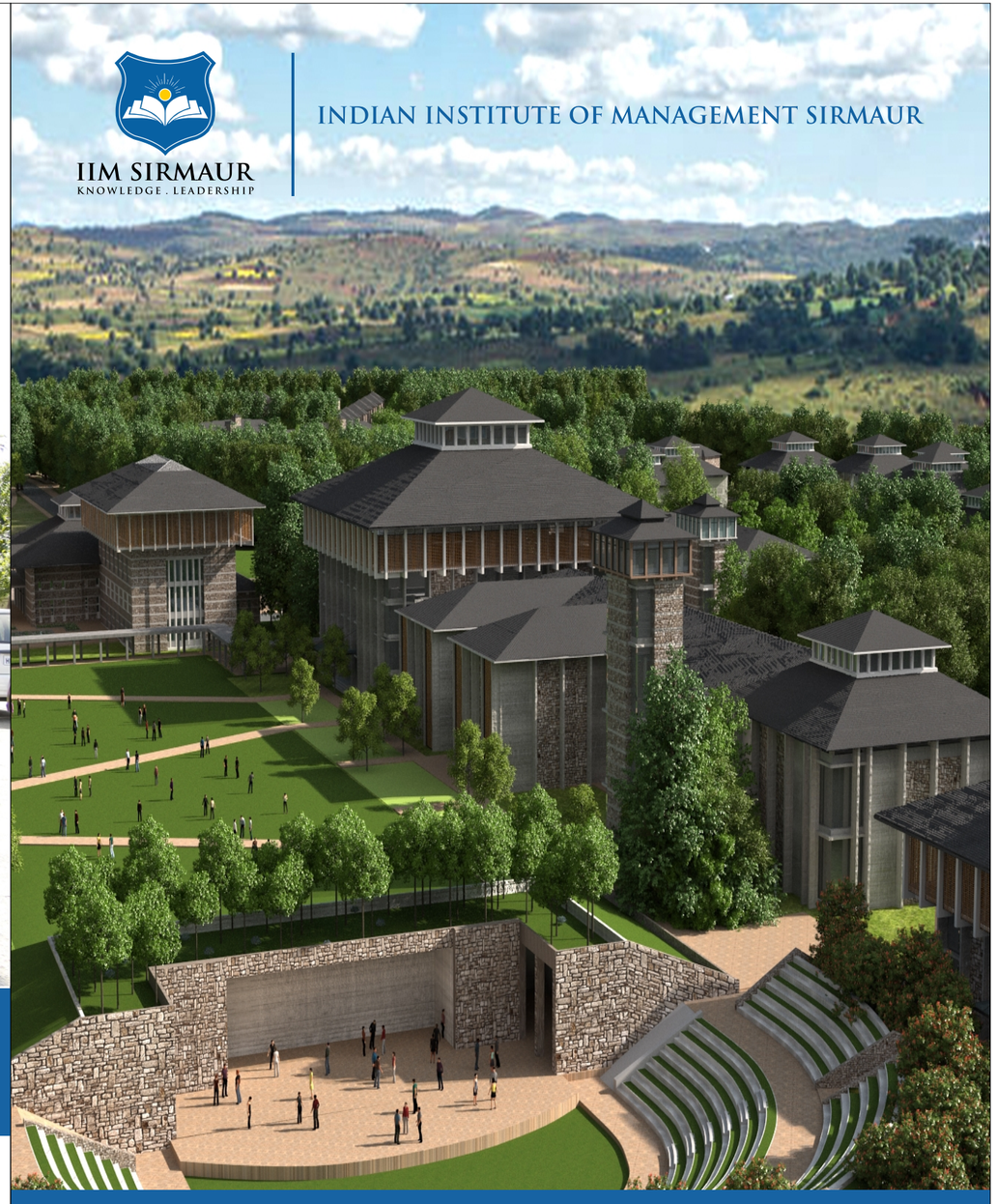

Management Development Programme
Calendar 2024-25

INDIAN INSTITUTE OF MANAGEMENT SIRMAUR

ANNUAL MDP CALENDAR 2024-25

Month	S.No.	Name Of The Programme	Programme Director / s	Functional Area	Start Date	End Date	Venue	Fees (₹)
APRIL	1	Managerial Excellence in Manufacturing	Prof. Manish Sarkhel	Operations and Supply Chain Management	2-Apr-24	4-Apr-24	Online	7500
	2	Customer Experience Design for Service Excellence	Prof. Sana Maidullah	Tourism	6-Apr-24 (Weekends Only)	28-Apr-2024	Online	15000
	3	Shaping Future Hospitality	Prof. Neha Sharma & Prof. Devika Vashisht	Tourism	12-Apr-24	14-Apr-24	On Campus	42000
	4	Learning in Higher Education	Prof. Urvashi Rathod and Prof. Karthikeyan Balakumar	Information Technology	15-Apr-24	20-Apr-24	On Campus	9000
	5	Managing Organisational Conflicts	Prof. Vanessa Gowreesunkar & Prof. Ajay Singal	Tourism	17-Apr-24	19-Apr-24	On Campus	25000
	6	An FDP on Developing & Writing a Research Paper for Possible Publication in the Reputed Journal	Prof. Devika Vashisht & Prof. Neha Sharma	Marketing	19-Apr-24	21-Apr-24	Online	23600
	7	Sustainable Consumption and Production (SCP)	Prof. Mohita G Sharma & Prof. Arpita Ghosh	Operations and Supply Chain Management	20-Apr-24	21-Apr-24	On Campus	12000
	8	Digital Transformation	Prof. Urvashi Rathod	Information Technology	27-Apr-24	29-Apr-24	On Campus	9000
	9	Digital Supply Chains	Prof. Manish Sarkhel	Operations and Supply Chain Management	29-Apr-24	30-Apr-24	On Campus	16000
MAY	10	Organising work in the Digital Age	Prof. Karthikeyan Balakumar and Prof. Kirti Saxena	Marketing	1-May-24	3-May-24	Online	5000
	11	Sustainability Practices & Analytics	Prof. Pradipta Patra & Prof. Arpita Ghosh	Decision Sciences	4-May-24	5-May-24	Online	5000
	12	Data Visualisation	Prof. Karthikeyan Balakumar and Prof. Advaita Rajendra	Marketing	15-May-24	17-May-24	Online	5000
	13	Data Analysis using Spreadsheets	Prof. Ram Kumar Dhurkari	Information Technology	20-May-24	22-May-24	On Campus	28000
	14	Data Analytics for Business Decision Making	Prof. Pradipta Patra, Prof. Kiran Kumar Paidipati & Prof. Vandana	Decision Sciences	27-May-24	31-May-24	On Campus	20000
	15	Business Intelligence and Data Mining	Prof. Ram Kumar Dhurkari	Information Technology	27-May-24	31-May-24	On Campus	45000
JUNE	16	Multi Criteria Decision Analysis and the Psychology of Decision	Prof. Ram Kumar Dhurkari	Information Technology	3-Jun-24	4-Jun-24	On Campus	25000
	17	Imparting Impactful Training and Developing Employees	Prof. Devika Vashisht & Prof. Neha Sharma	Marketing	8-Jun-24	9-Jun-24	Online	11800
	18	Finance for Non Finance Managers and Executives	Prof.P. Sanjay	Finance	25-Jun-24	27-Jun-24	Kolkata	48000
JULY	19	Strategic value creation through resilient operations Effective Project Management	Prof.Mohita G Sharma	Operations and Supply Chain Management	17-Jul-24	19-Jul-24	On Campus	12000
AUGUST	20	Strategic Analysis for Marketing Decision - Making	Prof. Prafulla Agnihotri	Marketing	21-Aug-24	23-Aug-24	On Campus	50000
	21	Quality Management and Six Sigma	Prof. Narpat Ram Sangwa	Operations and Supply Chain Management	23-Aug-24	25-Aug-24	On Campus	24000
SEPTEMBER	22	Carbon Footprint Analysis and NetZero	Prof. Arpita Ghosh	Environmental Management and Analytics	7-Sep-24	8-Sep-24	Online	5000
	23	Agile in Non-IT Industries	Prof. Urvashi Rathod	Information Technology	13-Sep-24	15-Sep-24	On Campus	9000
	24	Advanced Data Analytics using STATA, R, and E-views 2.0	Prof. Mohd Hussain Kunroo	Economics	16-Sep-24	23-Sep-24	Online	5000
	25	A Crash course on Sales and Distribution Management	Prof. Karthikeyan Balakumar	Marketing	18-Sep-24	20-Sep-24	Online	5000
	26	Customer Service Strategy: Profiting through Value Creation, Loyalty and Relationship	Prof. Prafulla Agnihotri	Marketing	18-Sep-24	20-Sep-24	On Campus	50000
	27	Reconfiguring towards a Resilient Healthcare Supply Chain	Prof. Mohita G sharma	Operations and Supply Chain Management	19-Sep-24	21-Sep-24	On Campus	12000
	28	Effective Communication at the Work Place	Prof. Vanessa Gowreesunkar	Tourism	25-Sep-24	27-Sep-24	On Campus	50000
	29	Agile for C - Suite	Prof. Urvashi Rathod	Information Technology	28-Sep-24	28-Sep-24	Online	5000
NOVEMBER	30	Data Visualisation	Prof. Karthikeyan Balakumar and Prof. Advaita Rajendra	Marketing	1-Nov-24	3-Nov-24	Online	5000
	31	Multi Criteria Decision Analysis and the Psychology of Decision	Prof. Ram Kumar Dhurkari	Information Technology	4-Nov-24	5-Nov-24	On Campus	25000
	32	Data Analysis using Spreadsheets	Prof. Ram Kumar Dhurkari	Information Technology	12-Nov-24	14-Nov-24	On Campus	28000
	33	Business Intelligence and Data Mining	Prof. Ram Kumar Dhurkari	Information Technology	18-Nov-24	22-Nov-24	On Campus	45000
	34	Customer Service Strategy: Profiting through Value Creation, Loyalty and Relationship	Prof. Prafulla Agnihotri	Marketing	20-Nov-24	22-Nov-24	On Campus	50000
	35	Data Analysis using Statistical Tools and Econometric Techniques	Prof. Mohd Hussain Kunroo	Economics	20-Nov-24	26-Nov-24	Online (Weekends off)	5000
	36	Healthcare Sector: Innovation through Drone Delivery	Prof. M. Pachayappan	Operations and Supply Chain Management	23-Nov-24	24-Nov-24	On Campus	25000
DECEMBER	37	Business Intelligence and Data Mining	Prof. Ram Kumar Dhurkari	Information Technology	23-Dec-24	27-Dec-24	On Campus	45000
	38	Multi Criteria Decision Analysis and the Psychology of Decision	Prof. Ram Kumar Dhurkari	Information Technology	30-Dec-24	31-Dec-24	On Campus	25000
JANUARY	39	Data Analysis using Spreadsheets	Prof. Ram Kumar Dhurkari	Information Technology	2-Jan-25	4-Jan-25	On Campus	28000
	40	Championing Change for Building Innovative Organizations	Prof. Parul Malik and Prof. Rinki Dahiya	Organizational Behavior & Human Resources Management	17-Jan-25	19-Jan-25	On Campus	20000
	41	Teamwork Reimagined: Building and Managing High-Performance Teams (HPTs)	Prof. Rinki Dahiya and Prof. Parul Malik	Organizational Behavior & Human Resources Management	22-Jan-25	24-Jan-25	On Campus	20000
	42	Prescriptive and Predictive Analytics for Decision Making	Prof. Pradipta Patra, Prof. Kiran Kumar Paidipati, and Prof. Vandana	Decision Sciences	27-Jan-25	31-Jan-25	On Campus	20000
	43	Finance for Non - Finance Managers and Executives	Prof. P. Sanjay	Finance	29-Jan-25	31-Jan-25	On Campus / Online	48000
FEBRUARY	44	Transforming Leadership Skills for Business Effectiveness	Prof. Parul Malik and Prof. Rinki Dahiya	Organizational Behavior & Human Resources Management	7-Feb-25	9-Feb-25	On Campus	20000
	45	Cold Chain Logistics: Operations and Distribution excellence	Prof. M. Pachayappan	Operations and Supply Chain Management	15-Feb-25	16-Feb-25	On Campus	25000
	46	Art of Connecting with People and Building Relationships	Prof. Rinki Dahiya and Prof. Parul Malik	Organizational Behavior & Human Resources Management	19-Feb-25	21-Feb-25	On Campus	20000
	47	Finance for Non - Finance Managers and Executives	Prof. P. Sanjay	Finance	26-Feb-25	28-Feb-25	On Campus /Online	48000
MARCH	48	Wellbeing Management: Fostering a Culture of HAW (Happiness at Work)	Prof. Rinki Dahiya and Prof. Parul Malik	Organizational Behavior & Human Resources Management	4-Mar-25	6-Mar-25	On Campus	20000

Taxes and surcharges as applicable will be charged extra on above fees

Annexure - A3

If undelivered, please return it to :

INDIAN INSTITUTE OF MANAGEMENT SIRMAUR

Dhaula Kuan, District Sirmaur, Himachal Pradesh, 173021

Email: mdpoffice@iimsirmaur.ac.in

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